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52 SALES QUESTIONS ANSWERED: A QA GUIDE TO SALES CUSTOMER DEVELOPMENT (PAPERBACK)



Createspace, United States, 2013. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****. For the past few years, I've been answering questions about sales by clients in workshops, advisory engagements, sales coaching calls, and email. On Quora, users and followers ask me to answer sales and business development questions all the time. This book is a compilation of these questions and answers. The answers extracted from my Quora activity have...

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- Authored by Scott J Sambucci
- Released at 2013

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